

Let's make history starting with Day 1



Amazon's MBA program exists to build a leadership pipeline for the organization. MBAs and master's level students at Amazon are given ownership of large areas of opportunity and autonomy to think strategically and make decisions that have a significant impact on our customers and business. Internships are 11-12 weeks in duration and consist of a strategic project that is data intensive, analytical, centered on a real business issue, and representative of the full-time role.

AMAZON INTERNSHIP MBA ROLES

Retail Leadership Development Program (RLD): The Retail Leadership Development Program (RLD) is a key pipeline program designed to set MBA hires on the path to retail leadership. RLDs rotate through two different retail functions including teams like vendor management, instock management, marketing management, category merchant management, or retail product management. These rotations are typically in two distinct product categories with additional exposure to functional job training, leadership development workshops, mentorship/career guidance and a large network of peers and leaders. This breadth provides program participants to gain an understanding of key roles within Amazon's retail organization and build skills to help them become effective leaders capable of leading large, complex organizations. Full-time roles are available in Seattle, WA. Applicants must be currently enrolled in a 2-year fulltime MBA program or 3-year dual-degree fulltime MBA program at the time of application submission, graduated before start date and must have three years of industry or military work experience prior to starting an MBA or equivalent master's level program.

Senior Product Manager (PM): Senior Product Managers at Amazon invent new products and features on behalf of customers. PMs work cross-functionally to drive ideas from conception to execution, develop business models and marketing plans, define and analyze success metrics, manage strategic projects, and own the product end-to-end. PMs ultimately become general managers responsible for running large business segments and organizations. Examples of organizations where PMs may work include (but aren't limited to): Kindle, North America Consumer (such as Retail Systems, Customer and Brand Protection, Marketplace Sales, International Retail, Hardlines, and Softlines), Prime Photos, Prime and Delivery Experience, and Logistics & Transportation. Full-time roles are available in Seattle, WA.

Senior Product Manager – Technical Products (PMT): The primary role of a Senior Product Manager of Technical Products within Amazon is to assume end-to-end product ownership over one of our technical product offerings. PMTs are expected to dive deep into the technology both from a product and customer perspective, working with software engineers and business partners to define, build, launch and grow new technology-driven products and services. These products might be hardware offerings, software or technical services, and customers often include developers, IT departments or enterprise CIOs. Examples of organizations where PMTs may work include (but aren't limited to): Amazon Web Services (AWS), Prime Video, Alexa, Game Services, and Supply Chain Technologies. Full-time roles are available in Seattle, WA.

Pathways Operations Leadership Development Program (Ops): Pathways is an Operations Leadership Development Program designed to rapidly develop talented MBA graduates into Amazon's next General Managers and Directors within 5 years. Pathways members will develop leadership skills and gain a deep knowledge of the business through a series of progressively challenging operational assignments across Amazon's growing supply chain network. Pathways will be expected to scale with the growth and complexity of the business, lead and develop large teams, solve problems with creative solutions and Deliver Results on behalf of our customers! Full-time roles are available in the US and Canada.

Senior Program Manager (PGM): Senior Program Managers work to find solutions to complex problems within operations, supply chain, logistics and innovate on leading edge solutions to managing programs broadly across businesses within Amazon. PGM's are given responsibility on their first day to own those business challenges and the autonomy to think strategically and make data driven decisions. They drive efforts independently and as well as part of larger project teams, and have a significant impact on the customer experience and the business. Full-time roles are available in the Seattle, WA.

Finance Leadership Development Program (FLDP): Surround yourself with innovators who are making history every day at Amazon. FLDP is a three-year leadership development program that consists of two rotations in two separate business organizations. The first rotation is completed at HQ in Seattle and future second rotations can be completed throughout the US, the Europe, China or Japan. Participants join Amazon as Senior Financial Analysts (SFAs) and are given significant responsibility from the start to drive both business and financial decisions. SFAs evaluate and quantify new business ideas, execute controllership and reporting for their businesses, and perform data-intensive analyses, all to drive meaningful change and improvement to the way we serve our customers. Full-time roles are available in Seattle, WA and Japan. Applicants must be currently enrolled in an MBA or equivalent master's level program at the time of application submission, graduated before start date and must have three years of industry or military work experience prior to starting an MBA or equivalent master's level program. Eligibility for at least 11 months of *Optional Practical Training* (OPT) and/or a permanent US work authorization is required, effective as of the program start date of June 24, 2019 or July 22, 2019. If you're entrepreneurial and want to innovate, build, and own transformative products and features, join us in making history and apply today.

Basic Qualifications (unless otherwise noted):

- Currently enrolled in MBA or equivalent master's level program at the time of application
- 3+ years of full-time industry work experience, which occurred between graduation from your undergraduate program and prior to starting your MBA or master's program, OR 3+ years of military work experience prior to starting your MBA or master's program

Preferred Qualifications:

- You possess permanent authorization to work in the U.S., are on an H-1B with at least two years of work authorization remaining, or are eligible for work authorization of at least two years on a visa other than an H-1B.

For internships in the US, applicants are required to have work authorization either through citizenship or Curricular Practical Training (CPT) sponsorship through their school.

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WHY AMAZON?

Here, we don't wait for the next big idea to present itself. We envision the shape of impossible things and then we boldly make them reality. So far, this mindset has helped us achieve some incredible things.

So, if you're ready, we're here to help you get there. Let's build new systems, challenge the status quo, and design the world we want to live in. We believe the work you do here will be the best work of your life.

FREQUENTLY ASKED QUESTIONS

How do I apply?

Job descriptions for opportunities across Amazon locations will be posted on www.amazon.jobs. Interested students will be required to submit their resume through the Amazon career website. When applying, you will not need to upload a cover letter. Once you have created your profile, it will be used for all roles you apply for from that point forward. Students are respectfully asked to not submit their resume or cover letter via email.

Do you provide sponsorship for intern and/or full time positions?

Amazon will consider visa and non-visa dependent candidates for all U.S. based full-time and intern MBA roles, will continue to sponsor all former interns who receive a full-time offer and will consider candidates for roles outside of the U.S. The limited supply of H-1B visas, coupled with the high demand for H-1Bs and lottery selection process, affects all companies that hire visa-dependent MBA candidates. We monitor current and future legislation pertaining to visa sponsorship and at this time, do not anticipate changing our sponsorship practice. We will however, be adding work authorization as a preferred qualification in the event there are significant changes to one of these factors. The application process for all candidates is the same. All candidates will apply using the same job posting, application and interview process.

Can I apply for more than one role or location?

Yes, students may choose to apply for multiple locations, including opportunities in the US and abroad. Students will be asked to rank their role preferences during their application and will only be offered an interview for one specific role per location. To help you choose the right role, additional role/functional descriptions are provided on: <https://www.amazon.jobs/team-category/university-recruiting>

How do I best prepare for my interviews with Amazon?

Every Amazonian is guided by our Leadership Principles (read more at: <https://www.amazon.jobs/principles>). It is recommended that you familiarize yourself with these leadership principles before your scheduled interviews. As an additional note, interviews will consist of both behavioral and case-based questions and will vary from interviewer to interviewer. We recommend reviewing information on the STAR method for interviewing as part of your preparations.