Northwestern | Kellogg

2nd YEAR CONSULTING KELLOGG NETWORKING NIGHT

Monday September 24th 5:15 to 7:15 *(enter and exit at any time)* Global Hub – White Auditorium

Corporate Partners

AlixPartners Blue Canyon Partners, Inc. Chartis Group Cicero Group Clerestory Consulting LLC Delta Partners Group EY- Strategy EY-Parthenon Gartner Houlihan Lokey IBM Intermountain Healthcare IRI Kaiser Associates KPMG Strategy Navigant Consulting, Inc. Oliver Wyman PwC Strategy& Stax, Inc. Tyton Partners United States Secret Service Waterstone Management Group ZS Associates Zurich North America

Wear your **Kellogg Nametag** and bring your **Wildcard**. Food and drinks will be served Dress code is **Business Casual**. No Jeans or overly casual clothing will be allowed

Alix Partners

Contact:	Cara Schmidt
	cschmidt@alixpartners.com

Website: www.alixpartners.com

Industry: Consulting - General

Company Description:

AlixPartners is a leading global business advisory firm of results-oriented professionals who specialize in creating value and restoring performance. We thrive on our ability to make a difference in high-impact situations and deliver sustainable, bottom-line results.

Serving in a range of advisory, consulting, or interim leadership roles, we focus on solving our clients' most challenging business issues with a cross-disciplinary approach that encompasses everything from enterprise improvement and financial advisory services to information management, leadership and organizational effectiveness, and turnaround and restructuring. Often working in small teams, our "get it done" mindset and specialized expertise enable us to serve a wide range of businesses and industries, whether they are healthy, challenged, or distressed.

We are the trusted advisors to corporate boards and management, law firms, investment banks, investors, and others who value independent strategic thinking, critical insights, and actionable expertise.

Opportunities for International Students: Yes – in U.S. locations

On-Campus Interview Date:	10/18
Resumes Due	9/28
Hiring Location(s):	IL - Chicago NY - New York TX - Dallas TX - Houston

Blue Canyon Partners

Contact:	Raji Acharya raa@bluecanyonpartners.com
Website:	www.bluecanyonpartners.com
Industry:	Consulting – Strategic / Management

Company Description:

Blue Canyon Partners, Inc. helps business-to-business, Fortune 1000 corporations grow. As a management consulting firm solely focused on growth strategies, Blue Canyon brings its experience, methodologies, and proprietary tools to help clients solve their most pressing growth challenges, such as commoditization, industry consolidation, price-based competition, channel conflict, new business entry, acquisition strategies, and major customer pressures.

Our reputation for delivering value has allowed us to develop a diverse, loyal client base among some of the world's most revered companies. Our strategy is to grow. Our success is allowing us to do that.

The extraordinary people of Blue Canyon work on very interesting and challenging projects with the top people in powerful organizations. They deliver rigorous analysis and solve highly complex problems with cutting-edge solutions. Because of the strategic nature of our work, Blue Canyon consultants travel significantly less than other major consulting firms.

Opportunities for International Students: No

On-Campus Interview Date:	10/25
Resumes Due	10/1

The Chartis Group

Contact:	Ashley DeGrand adegrand@chartis.com	
Website:	www.chartis.com	

Industry: Consulting - Healthcare

Company Description:

The Chartis Group® (Chartis) provides comprehensive advisory services and analytics to the healthcare industry. With an unparalleled depth of expertise in strategic planning, performance excellence, informatics and technology, and health analytics, Chartis helps leading academic medical centers, integrated delivery networks, children's hospitals and healthcare service organizations achieve transformative results. The firm is comprised of uniquely experienced healthcare professionals and consultants who apply a distinctive knowledge of healthcare economics, markets, clinical models and technology to help clients achieve unequaled results.

The Chartis Group has received industry recognition for our unique approach and culture. A values-based, highly collaborative organization, Chartis is committed to its mission: to materially improve the delivery of healthcare in the world.

On-Campus Interview Date:	10/24
Resumes Due	<i>10/4</i>
Hiring Location(s):	CA - San Francisco IL - Chicago MA - Boston MN - Minneapolis NY - New York

Cicero Group

Contact:	Mercedes Aquilini recruiting@cicerogroup.com	
Website:	www.cicerogroup.com	
Industry:	Consulting – Strategic / Management	

Company Description:

Cicero Group is an internationally recognized strategy consulting and research firm headquartered in Salt Lake City, Utah. We work with top management teams nationally and internationally to assess needs and provide data-driven decision support to capture and build value in a variety of industries and across a full range of organization structures. We work with publicly-traded corporate entities, government agencies, not-for-profit organizations, and public and private educational institutions. For over 20 years, we've created value for our clients by helping them solve unique problems. Our results speak for themselves.

Opportunities for International Students: Yes – In U.S. locations only

On-Campus Interview Date:	None – See Kellogg Job Board
Resumes Due	10/1

Hiring Location(s):	TX - Dallas
	UT - Salt Lake City

Clerestory Consulting LLC

Contact:	Kristin Daus kdaus@clstory.com	
Website:	www.clerestoryconsulting.com	

Industry: Consulting – Strategic / Management

Company Description:

At Clerestory Consulting, we specialize in Change Management. To us, that means helping our clients operationalize their business strategies to produce real results throughout the entire change process. To do that, we have to be implementation experts in the fields of operation that are most critical to successful change - business process, organizational design, project management, technology and training. Clerestory's broad and deep experience helping clients in various industries to solve complex business challenges - coupled with knowing what makes people tick - goes beyond Change Management to real Solution Engineering. Our solutions yield high-impact results that stick no matter where a project is in the change process - even when initiatives are stagnating or outright failing.

Opportunities for International Students: No

On-Campus Interview Date:	None – See Kellogg Job Board
Resumes Due	11/5

Delta Partners Group

Contact:	Nabeelah Croeser ncr@deltapartnersgroup.com
Website:	www.deltapartnersgroup.com

Industry: Consulting - Strategic / Management

Company Description:

Delta Partners is the leading Advisory and Investment firm specialised in Telecoms, Media and Digital with offices in the Middle East, Africa, Europe, Asia and Latin America. We partner with global and regional telecom providers, digital players and other TMD clients to help them address their most challenging strategic issues.

With more than 200 professionals, the group operates globally and covers the emerging and high-growth economies with a unique approach that combines strategic perspectives with a hands-on pragmatic approach, Delta Partners delivers tangible results to clients and investors through its exclusive sector focus on Telecoms, Media and Digital.

Our unique combination of Management Advisory, Corporate Finance and Investment Services creates unparalleled value for our clients and business partners.

Opportunities for International Students: Yes – in U.S. and international locations

On-Campus Interview Date:	None – See Kellogg Job Board
Resumes Due	9/28

Hiring Location(s): NY - New York

EY - Strategy

Contact:	Kristen Goldman kristen.goldman@ey.com
Website:	www.ey.com/us/careers

Industry: Consulting - General

Company Description:

EY is a global leader in assurance, tax, transaction and advisory services. The insights and quality services we deliver help build trust and confidence in the capital markets and in economies the world over. We develop outstanding leaders who team to deliver on our promises to all of our stakeholders. In so doing, we play a critical role in building a better working world for our people, for our clients and for our communities.

Our culture has been recognized by the leading organizations in the Americas. Ernst & Young LLP has been ranked #1 in accounting on the US Universum Undergrad Overall IDEAL™ Employer Survey for seven consecutive years. In addition, Ernst & Young LLP has appeared on FORTUNE magazine's "100 Best Companies to Work For" list for 16 consecutive years.

Opportunities for International Students: Yes – in U.S. locations only

On-Campus Interview Date:	10/18
Resumes Due	9/27
Hiring Location(s):	CA - Los Angeles CA - San Francisco CO - Denver GA - Atlanta IL - Chicago NY - New York

EY-Parthenon

Contact: Eileen McBride Eileen.mcbride@parthenon.ey.com

Website: www.parthenon.ey.com

Industry: Consulting - General

Company Description:

Parthenon-EY is a leading advisory organization focused on strategy consulting. We are committed to combining our unconventional thinking with our clients' smarts to deliver actionable strategies.

In today's complex business landscape, creativity has become a necessary ingredient for sustained success. At Parthenon-EY, we have an ideal balance of strengths – deep and concentrated skills with broad executional capabilities, intimate client relationships with larger networks of support, and proven processes along with a progressive spirit – to unlock opportunity for our clients, amplify the impact of our strategies, and make Parthenon-EY the global advisor of choice for business leaders.

Opportunities for International Students: Yes – In U.S. and international locations

On-Campus Interview Date: Resumes Due	10/18 9/27	
Hiring Location(s):	CA - Los Angeles CA - San Francisco IL - Chicago MA - Boston TX - Houston (oil & gas onl	Mexico - Mexico City China - Shanghai y)

Gartner

Contact: Caitlin Seccombe caitlin.seccombe@gartner.com

Website: www.gartner.com

Industry: Consulting - General

Company Description:

Gartner Group is the primary source of IT knowledge in the world. We have the unique ability to combine bottom line, business oriented analysis with in-depth knowledge of technology trends and developments to give clients the information and the confidence they need to face IT issues head on.

Opportunities for International Students: No

On-Campus Interview Date:	10/30
Resumes Due	10/8

Houlihan Lokey

Contact:	Gwinevere von Ludwig
	gvonludwig@hl.com

Website: http://www.hl.com

Industry: Finance

Company Description:

Houlihan Lokey (NYSE: HLI) is a global investment bank with expertise in mergers and acquisitions, capital markets, valuation, financial restructuring, and strategic consulting. The firm serves corporations, institutions, and governments worldwide with offices in the United States, Europe, and the Asia-Pacific region. Independent advice and intellectual rigor are hallmarks of our commitment to client success across our advisory services. Houlihan Lokey is ranked as the No. 1 M&A advisor for U.S. transactions under \$5 billion, the No. 1 M&A fairness opinion advisor for U.S. transactions over the past 10 years, and the No. 1 global restructuring advisor, according to Thomson Reuters.

Opportunities for International Students: Yes – in U.S. locations only

On-Campus Interview Date:	10/16
Resumes Due	9/27

IBM

Contact: Charisse Traband charisse.traband2@ibm.com

Website: www.ibm.com/services

Industry: Consulting - General

Company Description:

How can companies to succeed in ever-evolving landscapes where emerging technology and changing customer needs are disrupting whole industries? Join IBM Digital Strategy to be a part of the solution to this question.

IBM is at the forefront of digital strategy with differentiating capabilities in innovation design, big data and cognitive computing, all of which allows IBM to deliver high-impact and robust client recommendations. These capabilities equip the team to provide user-centric, innovative and feasible strategies that go beyond formulas and frameworks.

On-Campus Interview Date:	10/18
Resumes Due	9/27
Hiring Location(s):	DC - Washington GA - Atlanta IL - Chicago NY - New York TX

Intermountain Healthcare

Contact: Laura McDonough laura.mcdonough@imail.org Website: https://intermountainhealthcare.org/

Industry:

Company Description:

Intermountain Healthcare is a not-for-profit health system based in Salt Lake City, Utah, with 22 hospitals, a broad range of clinics and services, about 1,400 employed primary care and secondary care physicians at more than 185 clinics in the Intermountain Medical Group, and health insurance plans from SelectHealth.

Opportunities for International Students: Yes – in U.S. locations only

On-Campus Interview Date:	None – See Kellogg Job Board
Resumes Due	10/1

Healthcare – Providers & Services

Hiring Location(s): UT - Salt Lake City

IRI

Contact:	Zachary Williams zachary.williams@iriworldwide.com
Website:	http://www.iriworldwide.com/

Industry: Consulting - General

Company Description:

IRI is a leading provider of big data, predictive analytics and forward-looking insights that help CPG, OTC health care, retailers and media companies to grow their businesses. With the largest repository of purchase, media, social, causal and loyalty data, all integrated on an on-demand cloud-based technology platform, IRI helps to guide its more than 5,000 clients around the world in their quests to remain relentlessly relevant, capture market share, connect with consumers and deliver market-leading growth. A confluence of major external events—a revolution in consumer buying, big data coming into its own, advanced analytics and automated consumer activation—is leading to a seismic shift in drivers of success in all industries.

IRI Strategic Analytics brings innovative thinking, grounded in advanced analytics, to develop growth strategies for senior management at some of the world's largest and most successful consumer packaged goods, retail, and over-the-counter health care companies.

Opportunities for International Students: Yes – in U.S. locations only

On-Campus Interview Date:	None – See Kellogg Job Board
Resumes Due	12/25

Kaiser Associates

- Contact: Danielle Antes dantes@kaiserassociates.com
- Website: www.kaiserassociates.com
- Industry: Consulting Strategic / Management

Company Description:

Kaiser Associates is a boutique strategy consulting firm with headquarters in Washington, DC, and additional offices in London and Kuala Lumpur. Kaiser Associates is dedicated to helping leading global corporations improve their performance and unlock new sources of sustainable, profitable growth. We provide our clients with strategic insight and analysis that drives decision-making.

Founded in 1981, we maintain deep, long-standing relationships with the most admired companies in the world, including 15 of the Forbes Global 50. Kaiser Associates has been ranked among Vault's Top 50 consulting firms since 2010.

Opportunities for International Students: No

On-Campus Interview Date:	None – See Kellogg Job Board
Resumes Due	10/15

Hiring Location(s): DC - Washington

KPMG Strategy

- Contact: Martina Pettenuzzo mpettenuzzo@kpmg.com
- Website: www.kpmg-institutes.com/strategy.html
- Industry: Consulting General

Company Description:

KPMG STRATEGY is one of the world's leading professional services firms, and the fastest growing Big Four firm in the United States. Our global network of 162,000 professionals serves clients in 155 countries, providing innovative business solutions and audit, tax and advisory services to many of the world's largest and most prestigious organizations.

KPMG's Strategy practice has more than 200 professionals working in 7 primary offices in the United States and more than 900 strategy professionals working in 35 countries. KPMG Strategy's proprietary strategy methodology helps clients make the connection between business model design (strategy) and operating model implementation (execution). KPMG applies an integrated end-to-end approach, unburdened by legacy processes and technologies. We held companies identify and leverage the competitive advantage inherent in their business and provide them with the information needed to help meet their strategic and financial goals.

On-Campus Interview Date:	10/24
Resumes Due	<i>10/1</i>
Hiring Location(s):	CA - Los Angeles CA - San Francisco DC - Washington GA - Atlanta IL - Chicago NY - New York TX - Dallas TX - Houston

Navigant Consulting, Inc.

Contact: Laura Hamilton laura.hamilton@navigant.com

Website: www.navigant.com

Industry: Consulting - Healthcare

Company Description:

NAVIGANT (NYSE: NCI) is a specialized, global expert services firm dedicated to assisting clients in creating and protecting value in the face of critical business risks and opportunities. Navigant professionals combine technical expertise with business pragmatism in highly-regulated industries to support clients in addressing their most critical business needs. The Company has more than 5,000 employees and a geographic presence in over 50 cities globally. Navigant Consulting has been recognized as one of the Top 50 Energy and Healthcare Consulting Firms by Vault.com; as a Best Place to Work for LGBT Equality by the Human Rights Campaign (HRC); and one of 2017's Best Mid-Sized Employers by *Forbes*. Navigant is also ranked in the Modern Healthcare list of Top 20 Healthcare Management Consulting Firms.

Opportunities for International Students: No

On-Campus Interview Date:	10/24
Resumes Due	10/1

Hiring Location(s): CO - Denver DC - Washington IL - Chicago

Oliver Wyman – General Management Consulting

Contact:	Katherine Ervelli
	katherine.ervelli@oliverwyman.com

Website: www.oliverwyman.com

Industry: Consulting – Strategic / Management

Company Description:

Oliver Wyman is a global leader in management consulting. With offices in 50+ cities across 26 countries, Oliver Wyman combines deep industry knowledge with specialized expertise in strategy, operations, risk management, and organization transformation. Oliver Wyman is unique in that our associates focus within a practice group, bringing our clients relevant expertise throughout the project team.

On-Campus	Interview Date: Resumes Due	10/25 <i>10/1</i>
Hiring Locati	on(s):	IL - Chicago MA - Boston NY - New York

PwC Strategy&

- Contact: Katie Koukol katherine.koukol@pwc.com
- Website: www.strategyand.pwc.com/
- Industry: Consulting General

Company Description:

PwC Strategy& is a fast-growing, market-changing, global business. Backed by the strength of PwC network, we bring together more than 250 years of experience in over 157 countries around the world. We are the pre-eminent strategy-through-consulting firm, and we're uniquely placed to help our clients solve their toughest problems.

By defining and delivering complex change, we leverage clients' essential advantage and enable them to surge ahead in fiercely competitive markets, all over the world. Whatever the goal, we help clients build on their strengths and create the value they're looking for.

On-Campus Interview Date:	10/25
Resumes Due	10/1

Hiring Location(s):	CA - Los Angeles CA - San Francisco DC - Washington IL - Chicago MA - Boston MI - Detroit NY - New York PA - Philadelphia TX - Dallas
	TX - Dallas TX - Houston WA - Seattle

Stax, Inc.

Contact:	Christina Thai cthai@stax.com
Website:	www.stax.com

Industry: Consulting - General

Company Description:

Stax Inc. is a global strategy consulting firm with offices in Boston, Chicago, New York, and Colombo, Sri Lanka. Founded in 1994, Stax's clients range from Fortune 500 to mid-market companies, and include half of the top 20 generalist private equity firms, globally, and their portfolio companies. We provide a range of services that help management grow organically and make better M&A decisions. Stax applies a nimble, collaborative approach to drive well-informed and actionable results—specific steps the client can take to enhance profits or increase value.

Opportunities for International Students: Yes – in U.S. locations only

On-Campus Interview Date:	10/16
Resumes Due	9/27

Tyton Partners

Contact:Kerry Senckowski
careers@tytonpartners.comWebsite:www.tytonpartners.com

Industry: Consulting – Strategic / Management

Company Description:

Are you passionate about the education sector? Committed to having an impact on one of the most diverse and largest sectors of the global economy? Interested in working with companies and non-profits, institutions and investors across the K-12, post-secondary and corporate learning markets?

If you answered "yes" to these questions, we are eager to share with you more about Tyton Partners and the work that Strategy Principals are engaged in on a daily basis.

With an exclusive focus on one of the most dynamic global sectors, Tyton Partners works at the intersection of market and mission helping diverse types of organizations make the best decisions to catalyze their growth and investment objectives.

Opportunities for International Students: No

On-Campus Interview Date:	10/16
Resumes Due	9/27

Hiring Location(s): MA - Boston

United States Secret Service

Contact:	Jeremy Rolinski
	Special.Advisors@usss.dhs.gov

Website: www.secretservice.gov

Industry: Government - Federal

Company Description:

The United States Secret Service is one of the most elite law enforcement agencies in the world, and is one of the oldest federal law enforcement agencies in the United States. Charged with a dual mission of investigations and protection, it has earned a reputation for integrity and service to the nation since its inception in 1865. This unique dual mission is what distinguishes the U.S. Secret Service from all other law enforcement organizations.

The Secret Service protects the President and Vice President, their families, heads of state and other designated individuals; investigates threats against these protectees; protects the White House, Vice President's residence, foreign missions and other buildings within Washington, D.C.; and plans and implements security designs for designated National Special Security Events. The Secret Service also investigates violations of laws relating to counterfeiting of obligations and securities of the United States; financial crimes that include, but are not limited to, access device fraud, financial institution fraud, identity theft, computer fraud; and computerbased attacks on our Nation's banking and financial system.

Opportunities for International Students: No

On-Campus Interview Date:	None – See Kellogg Job Board	
Resumes Due	9/30	

Hiring Location(s): DC - Washington

Waterstone Management Group LLC

- Contact: Aman Singh asingh@waterstonegroup.com
- Website: www.waterstonegroup.com
- Industry: Consulting Strategic / Management

Company Description:

Waterstone Management Group is a boutique management consulting firm with offices in Chicago and the San Francisco Bay Area. Our clients range from Fortune 100 enterprises to emerging companies in technology and related services industries, about half of which are private equity held investments. We work with senior management to create measurable value by identifying and capitalizing on disruptive growth opportunities and by driving excellence in Services, Subscription, Cloud, and Customer Success performance.

On-Campus Interview Date:	10/30
Resumes Due	10/8

Hiring Location(s):	CA - San Francisco
	IL - Chicago

ZS Associates

Contact: Jessie Taggart jessie.taggart@zsassociates.com

Website: www.zsassociates.com

Industry: Consulting - General

Company Description:

ZS is the world's largest consulting firm focused exclusively on helping companies improve overall performance and grow revenue and market share, through end-toend sales and marketing solutions – from customer insights and strategy to analytics, operations and technology. From 22 offices around the world, ZS experts draw on deep industry and domain expertise to help companies make smarter decisions quickly and cost effectively. We are particularly known for our strong presence in the pharmaceutical and health care sectors, yet work across a range of industries.

On-Campus Interview Date: Resumes Due	10/23 <i>10/1</i>
Hiring Location(s):	CA - Los Angeles CA - San Diego CA - San Francisco
	IL - Chicago IL - Evanston
	MA - Boston
	NJ - Princeton
	PA - Philadelphia

Zurich North America

Contact: Oz Barhama Oz.barhama@zurichna.com

Website: www.zurichna.com

Industry: Financial - Insurance

Company Description:

Zurich Financial Services Group (Zurich) is an insurance-based financial services provider with a global network of subsidiaries and offices in North America and Europe as well as in Asia Pacific, Latin America and other markets. Founded in 1872, the Group is headquartered in Zurich, Switzerland. It employs approximately 55,000 people serving customers in more than 150 countries. In North America, Zurich (www.zurichna.com) is leading commercial property-casualty insurance provider serving the global corporate, large corporate, middle market, small business, specialties and programs sectors.

Opportunities for International Students: Yes – in U.S. and international locations

On-Campus Interview Date:	None – See Kellogg Job Board
Resumes Due	12/25

Hiring Location(s): IL - Schaumburg