# Northwestern | Kellogg

## 2<sup>nd</sup> YEAR CONSULTING KELLOGG NETWORKING NIGHT

# Monday September 18<sup>th</sup> 5:15 to 7:15 (enter and exit at any time) Global Hub – White Auditorium

# Corporate Partners

**Accenture Strategy - Mexico** 

**AlixPartners** 

Bayer Corp. - Business Consulting N.A.

**Blue Canyon Partners, Inc.** 

The Bridgespan Group

**Capgemini Consulting** 

**Chartis Group** 

**Context Network** 

**Cornerstone Research** 

**Monticello Consulting Group** 

**Navigant Consulting, Inc.** 

**Oliver Wyman** 

Parthenon - EY

Stax, Inc.

Strategy&

**Tyton Partners** 

**Waterstone Management Group** 

**West Monroe Partners** 

ZS Associates

Wear your **Kellogg Nametag** and bring your **Wildcard**.

Food and drinks will be served

Dress code is **Business Casual**.

No Jeans or overly casual clothing will be allowed

## **Accenture Strategy - Mexico**

**Contact:** Renata Ramirez

r.ramirez.de.riquer@accenture.com

**Website:** www.accenture.com/mx-es

**Industry:** Consulting – Strategic Management

#### **Company Description:**

The Accenture office in Mexico City offers two distinct but complementary practices: Accenture Strategy Energy, and Accenture Strategy Cross-Industry.

Within the Energy practice, we drive to bring the energy industry to the 21<sup>st</sup> century through application of innovative solutions.

Our Cross Industry practice focuses on Financial Services, Retail, Consumer Goods, and CMT, helping our clients achieve maximum performance through application of innovative technologies and business models.

**Opportunities for International Students:** Yes – in international locations only

On-Campus Interview Date: 10/26

Resumes Due 10/2

Hiring Location(s): Mexico - Mexico City

## **Alix Partners**

**Contact:** Cara Schmidt

cschmidt@alixpartners.com

**Website:** www.alixpartners.com

**Industry:** Consulting - General

#### **Company Description:**

AlixPartners is a leading global business advisory firm of results-oriented professionals who specialize in creating value and restoring performance. We thrive on our ability to make a difference in high-impact situations and deliver sustainable, bottom-line results.

Serving in a range of advisory, consulting, or interim leadership roles, we focus on solving our clients' most challenging business issues with a cross-disciplinary approach that encompasses everything from enterprise improvement and financial advisory services to information management, leadership and organizational effectiveness, and turnaround and restructuring. Often working in small teams, our "get it done" mindset and specialized expertise enable us to serve a wide range of businesses and industries, whether they are healthy, challenged, or distressed.

We are the trusted advisors to corporate boards and management, law firms, investment banks, investors, and others who value independent strategic thinking, critical insights, and actionable expertise.

**Opportunities for International Students:** Yes – in U.S. locations

On-Campus Interview Date: 10/16

Resumes Due 9/26

Hiring Location(s): IL - Chicago

NY - New York TX - Dallas TX - Houston

## **Bayer Corp.**— Business Consulting North America

**Contact:** Alan Morales

alan.morales@bayer.com

Website: www.bayer.com

**Industry:** Consulting – General

#### **Company Description:**

The In-house Consulting activities of the Bayer Group are organized in the US within Bayer Business and Technology Services, LLC. Bayer Business Consulting conducts projects for the entire Bayer Group, in all regions, in the fields of strategy, organizational design, mergers and acquisitions, divestments, and performance optimization along the entire value chain. Globally, Business Consulting employs around 100 consultants, with offices in Leverkusen (Germany), Shanghai (China), Pittsburgh, PA, and Wayne, NJ (USA). Our consultants have expertise in the areas of Research & Development, Technical Operations, Marketing & Sales, Supply chain management, Shared Services, and Post Merger Integration.

**Opportunities for International Students:** Yes – in U.S. locations only

On-Campus Interview Date: None - See Kellogg Job Board

Resumes Due 10/10

Hiring Location(s): NJ – NYC Metro

## **Blue Canyon Partners**

Contact: Kevin Sarb

kgs@bluecanyonpartners.com

**Website:** www.bluecanyonpartners.com

**Industry:** Consulting – Strategic / Management

#### **Company Description:**

Blue Canyon Partners, Inc. helps business-to-business, Fortune 1000 corporations grow. As a management consulting firm solely focused on growth strategies, Blue Canyon brings its experience, methodologies, and proprietary tools to help clients solve their most pressing growth challenges, such as commoditization, industry consolidation, price-based competition, channel conflict, new business entry, acquisition strategies, and major customer pressures.

Our reputation for delivering value has allowed us to develop a diverse, loyal client base among some of the world's most revered companies. Our strategy is to grow. Our success is allowing us to do that.

The extraordinary people of Blue Canyon work on very interesting and challenging projects with the top people in powerful organizations. They deliver rigorous analysis and solve highly complex problems with cutting-edge solutions. Because of the strategic nature of our work, Blue Canyon consultants travel significantly less than other major consulting firms.

**Opportunities for International Students:** No

On-Campus Interview Date: 10/24

Resumes Due 10/2

Hiring Location(s): IL - Chicago

## The Bridgespan Group

**Contact:** Kerry Oliver

kerry.oliver@bridgespan.org

Website: www.bridgespan.org

**Industry:** Consulting – Non-profit

#### **Company Description:**

The Bridgespan Group collaborates with mission-driven leaders and organizations to accelerate breakthrough social impact. A nonprofit ourselves, we share our clients' passion for building a better world. We work directly with clients to help them achieve outstanding results. We also develop tools and insights that organizations across the social sector can use to help them more powerfully pursue their missions. Rigorous thinking and analysis and deep social sector experience are hallmarks of Bridgespan's work.

We help social sector leaders scale the impact of their organizations, build the capacity of their leadership, advance the effectiveness of their philanthropy, and accelerate their learning. We work on issues related to society's most important challenges and breaking cycles of intergenerational poverty. Our services include strategy consulting, leadership development, philanthropy advising, and developing and sharing insights.

**Opportunities for International Students:** No

On-Campus Interview Date: 10/25

Resumes Due 10/2

**Hiring Location(s):** CA - San Francisco

MA - Boston NY - New York

# **Capgemini Consulting**

**Contact:** John Baylor

john.baylor@capgemini.com

**Website:** www.capgemini-consulting.com

**Industry:** Consulting – Strategic / Management

#### **Company Description:**

Capgemini Consulting is the global strategy and transformation consulting organization of the Capgemini Group, specializing in advising and supporting enterprises in significant transformation, from innovative strategy to execution with unstinting focus on results. Through leveraging the Capgemini Group portfolio, Capgemini Consulting helps their clients envision, create, and realize value in the digital world. With the new digital economy creating significant disruptions and opportunities, our global team of over 3,600 talented individuals work with leading companies and governments to master Digital Transformation, drawing on our understanding of the digital economy and our leadership in business transformation and organizational change.

**Opportunities for International Students:** No

On-Campus Interview Date: 10/25

Resumes Due 10/2

**Hiring Location(s):** CA - San Francisco

GA - Atlanta IL - Chicago NY - New York

## **The Chartis Group**

**Contact:** Gibson Lamkin

glamkin@chartis.com

Website: www.chartis.com

**Industry:** Consulting - Healthcare

#### **Company Description:**

The Chartis Group (Chartis) is a national advisory services firm dedicated to the healthcare industry. Chartis provides strategic and economic planning, value-based care, advanced performance, and informatics and technology consulting services and decision support tools to the country's leading healthcare providers. Chartis has been privileged to work with over two-thirds of the academic medical centers on the U.S. News and World Report "Honor Roll of Best Hospitals," seven of the 10 largest integrated health systems, four of the five largest not-for-profit health systems, nine of the top 10 children's hospitals, emerging and leading accountable care organizations, hundreds of community-based health systems, and leading organizations in healthcare services. The firm is comprised of uniquely experienced senior healthcare professionals and consultants who apply a distinctive knowledge of healthcare economics, markets, clinical models and technology to help clients achieve unequaled results.

**Opportunities for International Students**: No

On-Campus Interview Date: 10/24

Resumes Due 10/2

**Hiring Location(s):** CA - San Francisco

IL - Chicago MA - Boston

MN - Minneapolis NY - New York

## **Cornerstone Research**

Contact: Kelly Leffler

kleffler@cornerstone.com

**Website:** www.cornerstone.com

**Industry:** Consulting - General

#### **Company Description:**

Cornerstone Research is a leading economic and financial consulting firm with more than 700 staff members across eight offices. Together with an extensive network of internationally prominent faculty, we conduct rigorous, objective research applying the highest standards from academia to address complex financial, economic, accounting, and marketing issues that arise in litigation and regulatory investigation.

Cornerstone Research is involved in a broad variety of high-profile legal cases and disputes. Current matters focus on topics such as capital markets, business and securities valuation, M& A and corporate events, risk management, market competition, high frequency trading, the impact of marketing on consumers, and patent infringement. For example, we address issues affecting the ongoing development of financial markets, such as applying frameworks at the intersection of finance and industrial organization economics to evaluate price setting in derivative markets. We also address financial issues arising in a range of sectors, from such innovation-driven industries as life sciences and high technology to energy, telecommunications, and industrial markets. We address economic issues when evaluating potential mergers, claims of anticompetitive conduct, and the impact of intellectual property infringement. We also address marketing and economic issues arising in cases with allegations of misleading marketing or false claims.

**Opportunities for International Students:** Yes – In U.S. and international locations

On-Campus Interview Date: 10/24

Resumes Due 10/2

Hiring Location(s): CA - Los Angeles UK - London

CA - San Francisco DC - Washington

IL - Chicago MA - Boston NY - New York

## IBM – Global Business Strategy

**Contact:** Hannah Askew

haskew@us.ibm.com

**Website:** www.ibm.com/services/us/gbs/consulting/

**Industry:** Consulting - General

#### **Company Description:**

How can companies to succeed in ever-evolving landscapes where emerging technology and changing customer needs are disrupting whole industries? Join IBM Digital Strategy to be a part of the solution to this question.

IBM is at the forefront of digital strategy with differentiating capabilities in innovation design, big data and cognitive computing, all of which allows IBM to deliver high-impact and robust client recommendations. These capabilities equip the team to provide user-centric, innovative and feasible strategies that go beyond formulas and frameworks.

**Opportunities for International Students:** No

On-Campus Interview Date: None – See Kellogg Job Board

Resumes Due 10/2

**Hiring Location(s):** IL - Chicago

NY - New York

# **Monticello Consulting Group**

**Contact:** Nicole Feierberg

nicole.feierberg@monticellocg.com

Website: www.monticellocg.com

**Industry:** Consulting - Financial

#### **Company Description:**

Our firm, Monticello Consulting Group, is a full-service management and technology consultancy based in New York City, and our clients consist of some of the largest financial institutions and hedge funds on Wall Street. At Monticello, we offer an alternative path to a highly successful career in management consulting within the financial services industry. Our mission is simple—to provide exceptional management consulting services by focusing on three core principles for our clients: value creation, superior execution, and uncompromising integrity.

We are building a global networked management consulting organization, providing exceptional client service to the banking and wealth management service sectors and beyond. You will find we offer a diverse work environment, challenging career development opportunities, and the chance to work with some of the brightest minds in business.

Opportunities for International Students: Yes – in U.S. locations only

On-Campus Interview Date: 10/31

Resumes Due 10/9

Hiring Location(s): NJ

NY - New York

## **Navigant Consulting, Inc.**

**Contact:** Laura Hamilton

laura.hamilton@navigant.com

**Website:** www.navigant.com/careers

**Industry:** Consulting - General

#### **Company Description:**

**NAVIGANT** (NYSE: NCI) is a specialized, global expert services firm dedicated to assisting clients in creating and protecting value in the face of critical business risks and opportunities. Navigant professionals combine technical expertise with business pragmatism in highly-regulated industries to support clients in addressing their most critical business needs. The Company has more than 5,000 employees and a geographic presence in over 50 cities globally. Navigant Consulting has been recognized as one of the Top 50 Energy and Healthcare Consulting Firms by Vault.com; as a Best Place to Work for LGBT Equality by the Human Rights Campaign (HRC); and one of 2017's Best Mid-Sized Employers by *Forbes*. Navigant is also ranked in the Modern Healthcare list of Top 20 Healthcare Management Consulting Firms.

**Opportunities for International Students:** No

On-Campus Interview Date: 10/24

Resumes Due 10/2

Hiring Location(s): CO - Denver

DC - Washington

FL - Tampa GA - Atlanta IL - Chicago IN - Indianapolis

MA - Boston MN - Minneapolis

NY - New York
WA - Seattle

## **Oliver Wyman – General Management Consulting**

**Contact:** Katherine Ervelli

katherine.ervelli@oliverwyman.com

**Website:** www.oliverwyman.com

**Industry:** Consulting – Strategic / Management

#### **Company Description:**

Oliver Wyman is a global leader in management consulting. With offices in 50+ cities across 26 countries, Oliver Wyman combines deep industry knowledge with specialized expertise in strategy, operations, risk management, and organization transformation. Oliver Wyman is unique in that our associates focus within a practice group, bringing our clients relevant expertise throughout the project team.

**Opportunities for International Students:** Yes – in U.S. locations only

On-Campus Interview Date: 10/18

Resumes Due 9/25

**Hiring Location(s):** CA - San Francisco

DC – Washington

IL - Chicago
MA – Boston
MI – Detroit
NY - New York
TX – Dallas
TX - Houston

## Parthenon - EY

**Contact:** Eileen McBride

Eileen.mcbride@parthenon.ey.com

Website: www.parthenon.ey.com

**Industry:** Consulting - General

### **Company Description:**

Parthenon-EY is a leading advisory organization focused on strategy consulting. We are committed to combining our unconventional thinking with our clients' smarts to deliver actionable strategies.

In today's complex business landscape, creativity has become a necessary ingredient for sustained success. At Parthenon-EY, we have an ideal balance of strengths – deep and concentrated skills with broad executional capabilities, intimate client relationships with larger networks of support, and proven processes along with a progressive spirit – to unlock opportunity for our clients, amplify the impact of our strategies, and make Parthenon-EY the global advisor of choice for business leaders.

**Opportunities for International Students:** Yes – In U.S. and international locations

On-Campus Interview Date: 10/18

Resumes Due 9/25

**Hiring Location(s):** CA – Los Angeles Mexico

CA – San Francisco China - Shanghai

IL - Chicago

MA - Boston NY - New York TX - Houston

## Stax, Inc.

**Contact:** Christina Thai

cthai@stax.com

Website: www.stax.com

**Industry:** Consulting - Management

#### **Company Description:**

Stax Inc. is a global strategy consulting firm with offices in Boston, Chicago, New York, and Colombo, Sri Lanka. Founded in 1994, Stax's clients range from Fortune 500 to mid-market companies, and include half of the top 20 generalist private equity firms, globally, and their portfolio companies. We provide a range of services that help management grow organically and make better M&A decisions. Stax applies a nimble, collaborative approach to drive well-informed and actionable results—specific steps the client can take to enhance profits or increase value.

**Opportunities for International Students:** Yes – in U.S. locations only

On-Campus Interview Date: 10/18

Resumes Due 9/25

**Hiring Location(s):** IL - Chicago

MA - Boston

# Strategy&

**Contact:** Katie Koukol

katherine.koukol@pwc.com

**Website:** www.strategyand.pwc.com/global/home/careers

**Industry:** Consulting - General

#### **Company Description:**

Real Challenges. Real People. Real Impact.

At Strategy&, you will be part of a legacy of pioneering ideas. You'll work with the brightest minds to solve today's most challenging strategic issues and inspire companies to take bold actions. You'll be surrounded by supportive and collaborative people who are genuinely dedicated to helping you learn and grow. You will turn big ideas into action, reshape business, and create lasting impact.

**Opportunities for International Students:** Yes – In U.S. locations only

On-Campus Interview Date: 10/26

Resumes Due 10/2

**Hiring Location(s):** CA – Los Angeles

CA – San Francisco DC - Washington IL - Chicago

MA - Boston MI - Detroit NY – New York PA - Philadelphia

TX - Dallas TX - Houston WA - Seattle

## **Tyton Partners**

**Contact:** Audine Ike

aike@tytonpartners.com

**Website:** www.tytonpartners.com

**Industry:** Consulting – Strategic / Management

#### **Company Description:**

Are you passionate about the education sector? Committed to having an impact on one of the most diverse and largest sectors of the global economy? Interested in working with companies and non-profits, institutions and investors across the K-12, post-secondary and corporate learning markets?

If you answered "yes" to these questions, we are eager to share with you more about Tyton Partners and the work that Strategy Principals are engaged in on a daily basis.

With an exclusive focus on one of the most dynamic global sectors, Tyton Partners works at the intersection of market and mission helping diverse types of organizations make the best decisions to catalyze their growth and investment objectives.

**Opportunities for International Students:** No

On-Campus Interview Date: 10/16

Resumes Due 9/25

**Hiring Location(s):** MA - Boston

## **Waterstone Management Group LLC**

**Contact:** Aman Singh

asingh@waterstonegroup.com

Website: www.waterstonegroup.com

**Industry:** Consulting - General

#### **Company Description:**

Waterstone Management Group is a boutique management consulting firm with offices in Chicago and the San Francisco Bay Area. Our clients range from Fortune 100 enterprises to emerging companies in technology and related services industries, about half of which are private equity held investments. We work with senior management to create measurable value by identifying and capitalizing on disruptive growth opportunities and by driving excellence in Services, Subscription, Cloud, and Customer Success performance.

**Opportunities for International Students:** No (Rare exceptions may be made)

On-Campus Interview Date: 10/31

Resumes Due 10/9

**Hiring Location(s):** CA - San Francisco

IL - Chicago

## **West Monroe Partners**

Contact: Angel Lim

alim@westmonroepartners.com

**Website:** www.westmonroepartners.com

**Industry:** Consulting - Other

#### **Company Description:**

Our business consultants are driven by opportunities to contribute to our clients' commercial success. We partner with them to help generate revenue, reduce costs and transform their thinking, operations, and capabilities. We are at our best when their objectives demand tightly managed efforts that make direct progress toward clear business purposes.

We are also deep technical experts. We are dedicated to building solutions that address the toughest technology and business challenges. We don't hawk laundry lists of technologies. We prefer clients measure our work on its significance—the impact we have on their business and the value we create.

Our teams are not siloed by skill-set, and more often than not, at the individual level we possess the right balance of business acumen and technical experts to drive change and produce real results. Our multidisciplinary teams are highly skilled, work fluidly across diverse industries, requirements and technologies, and show early results in an iterative manner.

We thrive in high pressure, high stakes environments and own the outcomes of our work.

**Opportunities for International Students:** No

On-Campus Interview Date: 10/26

Resumes Due 10/2

**Hiring Location(s):** CA - Los Angeles

CA - San Francisco

IL - Chicago

MN - Minneapolis NY - New York TX - Dallas TX - Houston WA - Seattle

## **ZS** Associates

**Contact:** Jessie Taggart

jessie.taggart@zsassociates.com

**Website:** www.zsassociates.com

**Industry:** Consulting - General

#### **Company Description:**

ZS is the world's largest consulting firm focused exclusively on helping companies improve overall performance and grow revenue and market share, through end-to-end sales and marketing solutions – from customer insights and strategy to analytics, operations and technology. From 22 offices around the world, ZS experts draw on deep industry and domain expertise to help companies make smarter decisions quickly and cost effectively. We are particularly known for our strong presence in the pharmaceutical and health care sectors, yet work across a range of industries.

**Opportunities for International Students:** No

On-Campus Interview Date: 10/25

Resumes Due 10/2

Hiring Location(s): CA - Los Angeles

CA – San Diego

CA - San Francisco

IL - Chicago
IL - Evanston

MA - Boston

NJ - Princeton

NY - New York

PA - Philadelphia